



NEWSLETTER

Connecting the Building Industry for more than 40 years.

JULY MEMBERSHIP MEETING

Join us on Thursday, July 20TH

**AT THE HOLIDAY INN AIRPORT
550 AIRPORT ROAD • FLETCHER**

All Members and Associate Members are encouraged to attend. The monthly meetings are an excellent time to network with others in the building industry. Find new ideas, products and services that can assist you in the growth and promotion of your company.

All Members who RSVP will be eligible for a \$50 cash drawing and an article/photo about your business in the "Member Spotlight" section of the next AHBA monthly newsletter mailed to over 600 other members!

To RSVP or for more info call 299-7001 or e-mail info@ashevillehba.com

SCHEDULE

Round Table Discussion • 5:30 - 6:15

Social Hour & Table-Tops • 6:15 - 7:15

Dinner followed by Business Meeting • 7:15 - Until

BUILDER'S ROUND TABLE DISCUSSION

Matt Stone, Supervisor of the Buncombe County Permits and Inspections Department, will discuss new building inspection code and permit changes affecting builders in our area.

Don't miss these important updates!

Directions: The Holiday Inn Airport is located at the exit ramp on I-26/Exit #40 • 550 Airport Road • (828) 684-1213

EO MESSAGE

By Caroline Purcell



It has been a whirlwind these past three weeks and I would like to express my deepest appreciation for the opportunity to serve the members of the Asheville Home Builder's Association. Your emails and phone calls have made me feel extremely welcome. As your new Executive Officer, these are a few things I would like to accomplish in the next year:

- Strengthen networking opportunities by expanding member involvement in the special events designed for the membership
- Increase awareness of member benefits and opportunities to prospective members for maximum growth of our organization
- Expand educational opportunities for both builder and associate members
- Strengthen and rebuild our Committee Membership to develop our activities and increase member involvement in the community

Great things are happening with the Asheville Homebuilders, don't miss out! We held a record breaking General Membership Meeting at the Holiday Inn-Airport in June. In addition, we welcomed our newest AHBA members with a successful New Member Open House cookout that gave all a great opportunity to visit the office and to network with other new members, our Committees and Board Members. The Committees that serve your organization are working to put on many great events such as the October Parade of Homes, our 40th Anniversary celebration at our Annual Picnic, the Table Top Expo Night, Christmas Banquet, and more member activities.

EO Message continued on page 2

INSIDE THIS ISSUE

MEMBER MEETING	COVER
EO'S UPDATE	COVER
CALENDAR	2
CODE CORNER	3
BUILDERS ISSUES	5-9
PARADE OF HOMES	10

MEMBER NEWS	11-15
<i>General Member Info</i>	
<i>General Meeting</i>	
<i>New Member Picnic</i>	
<i>New Members, Renewing Members & Prospective Members</i>	
<i>Member Spotlight</i>	

2006 AHBA BOARD OF DIRECTORS

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• ASSOCIATION STAFF •

Caroline Purcell, *Executive Officer*
Tracy Tisdale, *Temporary Office Staff*
Leslie Raper, *Graphic Designer*

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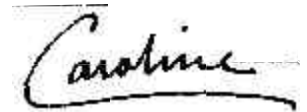
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Email: info@ashevillehba.com

EO Message continued from cover

I would like to call for new members to join and help reinforce the committees that serve our organization. Committees use the meeting space in our office to conduct business. If you are interested in joining any of the following committees, please contact our office:

- Associate Member Committee
- Activities/Events Committee
- Builders Issues Committee
- Education Committee
- Legislative/Community Involvement Committee
- Membership Committee
- Parade of Homes Committee
- Sponsorship Committee

I have enjoyed speaking with many of you and I look forward to meeting more of you over the next few weeks. My door is always open to hear suggestions and ideas you have for advancing our organization. Your feedback and involvement are essential for growing our organization. I can't do it without you!



JULY CALENDAR

Thursday July 6 @ 12:00pm
Membership Committee Meeting
Chairman, Thomas McClain

Parade of Homes Committee Meeting
TBA
Co-Chairs, Donna Reeves & Richard Soderquist

Thursday July 13 @ 3:00pm
Board of Directors Meeting

Associate Member Committee Meeting
TBA
Chairman, Daniel Martin

Thursday July 20 @ 5:30-until
General Membership Meeting

Watch for these upcoming events!

Friday, August 11
Final Deadline for Parade of Homes Entries

Thursday, September 20
AHBA Table Top Expo
Location TBA, Asheville NC

Sunday, August 20
AHBA Annual Picnic/40th Birthday
Celebration
Camp Rockmount, Black Mountain NC

Sat-Sun October 14/15 & 21/22
AHBA Parade of Homes
Building Dreams

Tues-Fri, August 23-25
NCHA 21st Century Building
Expo & Conference
Charlotte Convention Center, Charlotte NC

Thursday, October 19
Parade of Homes Banquet
Location TBA, Asheville NC

For additional happenings, changes or events not established at the time of this newsletter printing, log onto www.AshevilleHBA.com

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2006 Building Codes Update

A MONTHLY UPDATE FROM THE NORTH CAROLINA HOME BUILDERS ASSOCIATION (NCHBA)

The Base Documents for the 2006 North Carolina Codes are the 2003 International Codes. As has been historical standard practice, 2006 North Carolina Amendments will replace some of the Sections printed in the Base Documents. The 2004 Supplement to the International Codes is referenced in various Sections of the 2006 North Carolina Amendments. The Building Code Council decided at the March 14, 2006 meeting to produce the 2006 NC Codes in loose-leaf with a binder format.

The effective date for all the amendments to the 2002 NC Codes was January 1, 2006. The Administrative Procedures Act requires that changes being made to the Building Codes must have an effective date assigned to them. The effective date is generally the first day of the month following their review by the Rules Review Commission and enforceable the first of January 1 of the Code cycle year (current cycle 1/1/09).

The 2006 NC Building Codes are effective as follows:

- * January 1, 2006 - Rehabilitation (online publication)
- * July 1, 2006 - Administrative, Building, Energy, Fire, Fuel Gas, Mechanical and Plumbing (6/1/06 publication date)
- * July 1, 2007 - Residential (1/1/07 publication, tentative)

The following NC Building Codes remain effective:

- * 1995 Existing Buildings (or 2006 Rehabilitation)
- * 1999 Accessibility (with 2002, 2004 amendments)
- * 2002 Administrative, Building, Energy, Fire, Fuel Gas, Mechanical, Plumbing, Residential and 2005 Electrical

At the March 14, 2006 meeting, the Building Code Council passed a motion to allow a six month transition period from July 1, 2006 – January 1, 2007 for all 2006 NC Codes, with the exclusion of the Administrative and Residential Codes. Keep in mind that building permit dates will come into play regarding which code would be adhered to during the transitional period between the 2002 and 2006 codes.

2006 NC Residential Code

APA PROCESS

“PETITION FOR RULEMAKING”
GRANTED MARCH 14, 2006

- * “Notice of Rulemaking Proceedings” must be published in NC Register”
- * “DOI staff must request for Fiscal Notes from the Office of State Budget”
- * “Notice of Public Hearing” must be published in the Register 15 days prior to the hearing

PUBLIC HEARING JUNE 13, 2006

(written comments received by the Council 60 days prior to hearing)

ADOPTION BY COUNCIL SEPTEMBER 2006

APPROVED BY RRC NOVEMBER OR DECEMBER

(ICC representative advises that three months should be allowed for publication of the code after all changes have been made)

EFFECTIVE DATE POSSIBLY FEBRUARY OR MARCH 2007

Updates continued on page 4



Brenda Dunlap
Account Manager

68 Fairway Drive
Asheville, NC 28805

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MECHANICAL CODE

Requirements for Support of Flexible Air Duct

Question: What are the requirements for supporting flexible factory-made air ducts?

Answer: 2002 NC Mechanical Code Section: 603.9

Section 603.9 of the 2002 NC Mechanical Code requires that flexible air duct be supported in accordance with the manufacturer's installation instructions. Flexible duct is required to be listed and labeled to UL 181 requirements and is constructed of Class 0 or Class 1 duct material. The flexible duct manufacturers' provisions for supporting flexible air duct is packaged with the product and is the same as in the Air Diffusion Council's publication "Flexible Duct Performance and Installation Standards."

The requirements are to support horizontal flexible duct every 5 feet with no more than 1/2 inch per foot of length sag between supports. Flexible duct may rest on ceiling joists or truss supports. Vertical runs of flexible duct must be stabilized by support straps at a maximum of 6 feet on center. Strapping used to support flexible duct shall be a minimum of 1 1/2 inches wide and shall provide a uniform bearing surface for the duct and not cause internal duct restrictions to air flow when the weight of the supported section rests of the hanger or saddle material.

The publication noted above may be purchased from the Air Diffusion Council and it contains a full set of installation guidelines. The phone number is (312) 201-0101. The office of the Air Diffusion Council is located in Chicago, IL.

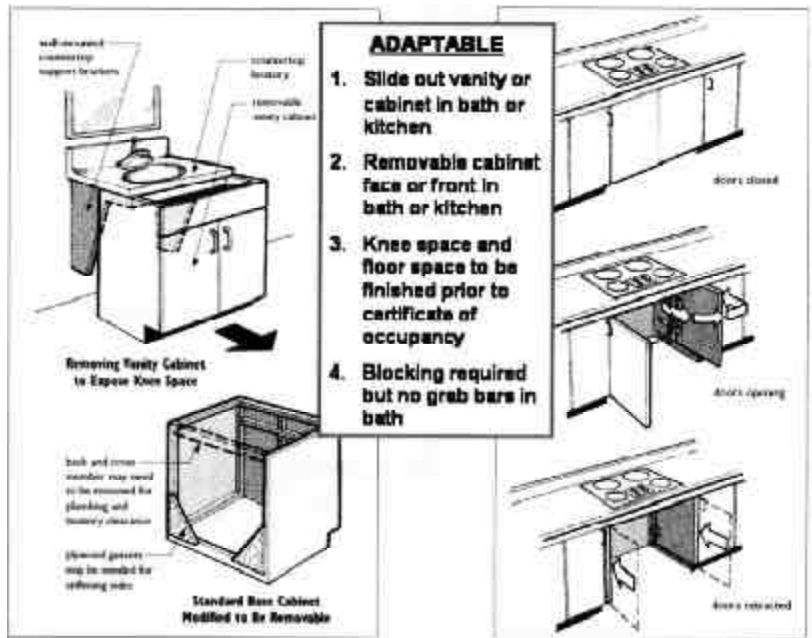
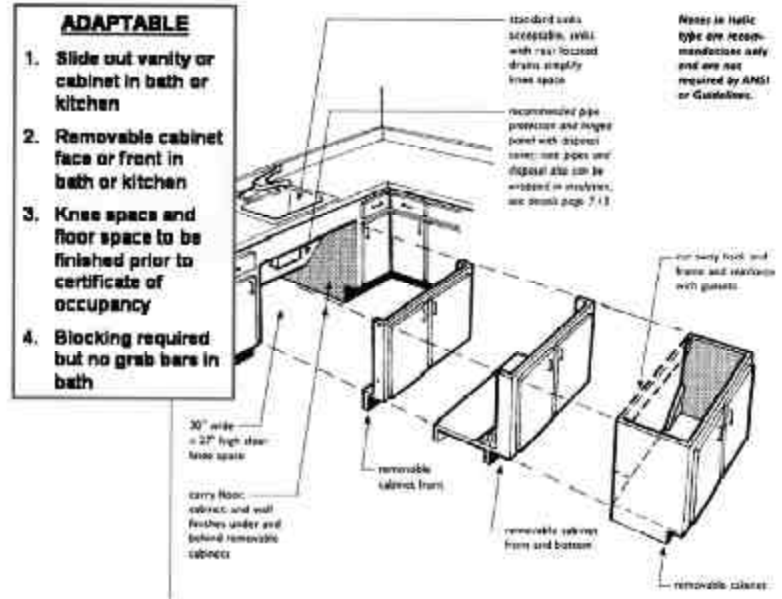
RESIDENTIAL CODE

Residential elevators in single-family homes

Question: What are the Code requirements for residential elevators in single family dwellings?

Answer: The 2002 NC Residential Building Code makes no reference to elevators. Unlike commercial elevators, the North Carolina Department of Labor does not inspect residential elevators. However, the Department of Labor recommends that the Code Enforcement Officials verify the following conditions:

1. Elevator has been installed according to manufacturer specifications.
2. Elevator meets ANSI/ASME-A17.1.
3. Elevator meets North Carolina Safety Code, Part 5.
4. Elevator meets current National Electrical Code requirements.



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It would be acceptable for the permit holder to provide the Code Enforcement Official a letter from the elevator installer evidencing compliance with the above conditions.

ACCESSIBILITY CODE

Adaptability in Private Toilet Rooms

Question: Section 11.1.3 of the Accessibility Code states “Other toilet rooms that are provided for the use of occupants of specific spaces (e.g., a private toilet room for the occupant of a private office) shall be adaptable to be accessible. In this case how is the word “adaptable” defined? What accessibility requirements must be met during the original construction of this room?”

Answer: Accessibility Code Section: 11.1.3

When a toilet room is permitted to be adaptable, it means that it is required to comply with all accessibility-related code requirements, but that the following may be done at the time of the certificate of occupancy in lieu of full compliance:

1. The grab bars are not required to be mounted until such time as the occupant of the private office requires the use of them.
2. If a wall-mounted lavatory is provided and the knee space and floor space below is completely finished, then a slide-out vanity or cabinet may be used beneath. Alternately, a removable false-front may be provided on that cabinet to allow for a forward approach.

> BUILDERS ISSUES

DVD Presents Simple Spanish Terms in Roofing



To facilitate better communication with the increasing number of Hispanics who are installing roofs, a new educational video from GAF Materials and CARE (the Center for the Advancement of Roofing Excellence) introduces the most common English and Spanish terms used in roofing.

Headquartered in Wayne, N.J., GAF Materials is the largest roofing and ventilation manufacturer in North America, with annual sales

approaching \$2 billion, and it is a member of the National Council of the Housing Industry — The Supplier 100 of NAHB.

The company’s new educational DVD, “What’s That Called? 150+ Simple Spanish Terms in Roofing,” introduces each phrase

accompanied by a picture on the screen. The screen can then be paused to enable the viewer to repeat it.

Many of the roofing terms in the presentation are not found in traditional dictionaries. The vocabulary is related to such subjects as roof components, tools, materials, courtesies, safety and other important phrases.

Suitable for instruction to both English- and Spanish-speaking audiences, the DVD is being offered for free through GAF Materials Corporation as a public service for roofing contractors.

For more information, call 973-628-3000.

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Growing Our Strength Through Member Recruitment, Retention, and Involvement

Recruiting new members to your local association is an activity recognized and rewarded through the NAHB Spike Club Program. Those who participate are called Spikes and they are among the most valued members of the association.

Member-to-member recruitment and retention efforts are highly valued because of the grassroots growth and stability they bring to the association. These efforts lend to the development of the general membership and our leadership pipeline, keeping the face of our association true to that of our industry and the wide scope of interests we represent.

Spikes are the membership leaders of our federation, building the voice, power, and influence on every level, in every state. Become a Spike and sponsor a new member today!

SPIKE CLUB Q & A:

What are the benefits of becoming a Spike?

You will be recognized for your contributions to the association and regarded as an accomplished and connected member. Additionally, Spikes receive:

- Increased visibility, recognition, and networking opportunities at industry events
- Unique and valuable rewards for each level of achievement, including lapel pins, plaques, trophies, clothing, jewelry, and more
- A coveted invitation to the biggest party of the year, the Spike Party/Directors Reception
**Invitations are sent only to eligible Spikes who have at least 6 credits AND either one new member credit or two 1/2 Affiliate member credits by October 31.*

How do I become a Spike?

Before becoming a Spike, you are a Spike candidate. That means you have earned between one and five Spike credits. Once you earn your sixth Spike credit, you become an official NAHB Spike!* Spike credits are earned by recruiting and retaining NAHB and Council

members. **Providing you have earned those six credits within two consecutive membership years.*

To retain your status as a Spike you must earn a minimum of one Spike credit (new or retention) each year until you reach a total of 25 credits, at which point you are elevated to Life Spike status.

How do I earn Spike credits?

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership the sponsoring member automatically gets one retention credit. Every year the member renews thereafter, the sponsoring member will receive a 1/2 renewal credit.

For Associate members, Spikes receive a 1/2 credit for recruiting them and a 1/2 credit for renewing them.

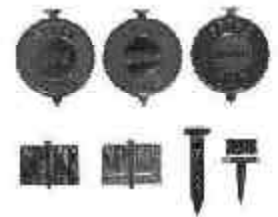
Note: Double Spike credits are awarded during the month of National Membership Day.

For more information on earning credits and achieving Spike status, contact your local Home Builders Association or NAHB's Spike Club Coordinator at 800-368-5242, Ext. 8337 or via e-mail at membership@nahb.com.

SPIKE CLUB RECOGNITION ITEMS



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Builders Face High Copper Costs, Drywall Shortages

May 22, 2006 - With its price almost doubling since the start of the year, copper is the latest commodity causing headaches among builders who have seen record levels of construction activity, an abnormally destructive hurricane season and a changing global marketplace force up the costs of building materials faster than overall inflation, according to NAHB economist Michael Carliner.

There are about 440 pounds of copper in a new 2,100-square-foot, single-family home, according to the Copper Development Association - 200 pounds in wire and another 175 pounds in pipes and plumbing fixtures. Based on that estimate, Carliner calculated that increases in copper prices have boosted the price of a modest-sized home by more than \$1,000 in the last three years, or \$500 in just the last six months.

Although an "explosion" in copper prices earlier this month, driven largely by speculation, is already showing signs of being partially reversed, Carliner noted that the rising price of copper has only lately been making its way into manufactured items used by builders, and further price increases are likely.

"Copper prices are likely to remain high and prices for many copper-using materials and products will become more expensive," he said. "Air conditioning equipment, for example, uses a lot of copper, but the prices haven't adjusted."

As a benchmark, Carliner cited Bureau of Labor Statistics indices showing that the producer prices of materials used in single-family construction were up 6.9% for the 12-month period ending in April, and that prices were up 7.8% for multifamily building. However, "with tight supplies and increases in transportation costs, further price increases were also imposed in the distribution chain, so that the cost to builders has often increased by a greater percentage."

While the simmering down process now underway in the

housing market would suggest that relief on overall materials prices and supply is on the way, a resurgence in nonresidential construction will offset some of that slack, Carliner said, and the best hope for improvement could come from increased manufacturing capacity. Unfortunately, most of that capacity won't arrive this year. Moreover, for some products, particularly metals and cement, price increases have been driven by global market conditions, rather than demand from U.S. home builders, so a slowdown in home building will do little to reduce prices.

"Where limited production capacity has created tight markets for wood panels, drywall, insulation, cement and brick, there are new facilities expected, but most won't open until 2007 or 2008," he said.

Drywall in Short Supply

In the latest of ongoing NAHB monthly surveys of builders this May, 34% reported shortages of drywall, 5% of them severe, which is the highest percentage of reported shortages in five years, Carliner said.

Demand for wallboard remains strong across most of the country, and the product is widely used in new home building, with about 10,000 square feet in an average home, he said. Continuing repair of hurricane-damaged homes in the Gulf Coast will add to demand, but the supply is expected to return to healthier levels in 2007 and 2008 when new plants begin operating.

Waiting for Cement

Builders who have been struggling with the short supply of cement in many parts of the country have most recently been outnumbered by those complaining about price increases, even though higher prices are not as difficult a problem. This month's

Shortages continued on page 6




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PATTI HABERSTOCK
Broker Associate

City Eyes Building Permits in ETJ

ASHEVILLE - If you live outside but near the perimeter of Asheville's city limits and want to build a deck or a whole house, starting July 1 you may have to go to the city and not Buncombe County to obtain a building permit.

City Council is considering a plan that would give the city the power to permit and inspect houses and building construction in the extraterritorial jurisdiction (ETJ), an area stretching one mile beyond existing city limits.

The plan, which could bring in more than \$450,000 of additional annual revenue for the city, would also extend storm water, erosion control and flood plain management services into the area.

That extra revenue is something the council is looking at to help close a \$2.4 million deficit in the city's \$116 million budget. Council is expected to approve a proposed budget by the end of June, just in time for the fiscal year, which starts July 1.

"The permit fees should be virtually the same between the two governments," said Robert Griffin, the city's building safety director. "For the builders in the ETJ, the only difference will be the city of Asheville will permit it and inspect."

Shortages continued from page 7

NAHB survey "found fewer builders reporting concrete and cement shortages than in similar surveys during the past two years, but that could change as seasonal construction picks up."

Although the producer price index shows national average prices of cement up by 14.9% for the twelve months ending in March, with the overall average for concrete products up about 10.5%, "builders have reported much larger increases for specific products and specific areas, but the problem of availability is still generally more severe than increased cost," Carliner said. "Delayed supplies of poured concrete have halted construction projects, and there have been long waits for concrete products such as roof tiles."

Homebuilder Howard Ferree agrees the changeover won't affect business too much.

"As a residential builder, I don't think it's going to have much of an impact on me or the other builders," said Ferree, who is also the president of the Asheville Home Builders Association.

Currently, a building permit for a single-family home up to 1,000 square feet cost \$250. The regulations builders have to follow would be the same under the city.

State law allows cities to extend services into an ETJ if the county does not have zoning designations. Buncombe County is the largest county in the state that does not currently have countywide zoning.

But extending development services into the ETJ will require the city to hire some additional personnel to take on the new responsibility. That would include four new building inspectors and one engineering inspector, which would cost \$245,000.

The expected revenue would allow the costs of the extended services to be self-supporting.

Since the cement shortage problem materialized in the spring of 2004, especially in places such as Florida that depend heavily on imports, surveys of cement producers by the Portland Cement Association have found shortages in the Southeast, as well as in the West, from Texas through the mountain states to the Pacific Northwest.

Regulatory barriers, primarily at the state and local levels, have been making it tough for the cement manufacturers to increase their capacity, although they have promised an additional 16 million metric tons by 2010. Only a small part of this new output will arrive before 2008, Carliner said, and in the meantime long-term rebuilding from Hurricane Katrina will mean that shortages are likely to continue for several more years.



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Free Brochure Features Advantages of Residential Concrete

Concrete is an essential building material in virtually all new homes, but in the past few years, its popularity has risen, literally. Once confined to foundations, driveways, and swimming pools, concrete now accounts for 16 percent of all above-grade residential walls – up from 2 percent in 1993. In response to the growing popularity, the National Association of Home Builders' (NAHB) Concrete Home Building Council (CHBC), one of the Building Systems Councils (BSC), has published a new free brochure, "At Home With Concrete: A Guide to Residential Concrete," to assist builders, contractors, and homebuyers interested in residential concrete construction.

The full-color, 20-page brochure provides an overview of residential concrete, including interior and exterior applications and popular above-grade wall systems. "At Home With Concrete: A Guide to Residential Concrete," also highlights the advantages of working with concrete including:

- Boosting a builder's bottom line
- Reduced completion time
- Increased durability
- More eco-friendly
- Numerous design possibilities

"We have seen explosive growth in the use of concrete in residential building over the past few years and expect that trend to continue," said Michael H. Weber, director of the Portland Cement Association and 2006 CHBC president. "This brochure is a great informational primer to help builders and buyers better understand the multiple advantages and design possibilities for using concrete as an above-grade building material."

"At Home With Concrete: A Guide to Residential Concrete" is available by calling NAHB's Building Systems Councils at 800-368-5242 x8576 or by visiting www.nahb.org/concrete.

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The Asheville Home Builders Association 2006 Parade of Homes

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- Inclusion in all Print Media Advertising.
- Acknowledgement on AHBA Web Site.
- Acknowledgement in October & November AHBA Newsletter.
- Recognition at Award Banquet Oct. 19th.
- 20 Tickets to Parade.
- 4 Tickets to Banquet.

GOLD SPONSOR

Ten Exclusive Opportunities Available
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- 4" x 3" Ad in Prominent position in Parade of Homes Magazine.
- Inclusion in all Print Media Advertising.
- Acknowledgement on AHBA Web Site.
- Acknowledgement in October & November AHBA Newsletter.
- Recognition at Award Banquet Oct. 19th.
- 10 Tickets to Parade.
- 2 Tickets to Banquet.



These Sponsorship Opportunities are available to 'Members Only' on a "First-Come-First-Serve Basis"

Contact: Caroline Purcell @ 828-299-7001
or
Caroline@ashevillehba.com to reserve your spot!

Other Parade Info

BUILDER PACKETS and the ASSOCIATE DISCOUNT PACKETS are **NOW AVAILABLE**
Stop by the HBA office to pick up your packet or download them from our website www.AshevilleHBA.com

BUILDER'S ENTRY INFORMATION

- Earlybird Special** • Entries received by **Friday July 14** will be \$950
- Second Deadline** • Entries received between **July 15-July 28** will be \$1175
- Final Deadline** • Entries received between **July 29-August 11** will be \$1375

DATES TO REMEMBER

Parade Weekends
October 14 & 15 and 21 & 22

Banquet
October 19



Crystal Sheppard
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MEMBER NEWS

Announcements, New Services, Awards, etc...

Send us your "Member News" and we will be glad to include it in the newsletter.
Send your news to •info@ashevillehba.com

HBA Website

AHBA membership provides you with a FREE website link from your member listing! If your website and/or email is currently not listed in our directory, send an email request with your company's website address to info@ashevillehba.com

Calling all Associate Members!



Become a Table Top Sponsor at an upcoming AHBA Meeting! During the 1-hour Social/Networking time, take the opportunity to display and demonstrate your organizations talents, abilities and new products to other AHBA members. Be as creative as you would like! Table Top Sponsors also donate a small door prize to be presented by their organization during the dinner and business meeting. Previous door prizes have included tools, t-shirts, gift certificates and free services from the agency. \$250.00 includes a 6- to 8-foot table and electrical hookups. Do business with a member and GET YOUR BUSINESS NOTICED TODAY!

Call the AHBA Office at (828) 299-7001 to reserve your table top. Space is limited.

Attention Real Estate Developers & Investors

The City of Asheville, Office of Economic Development, is making available four (4) City owned properties totaling 12.6 acres in East Riverside for the development of workforce housing. Interested developers are requested to complete a Request for Qualifications (RFQ) and submit to the City of Asheville. Deadline is July 15, 2006. For a CD or paper copy of the RFQ, contact Ed Vess, Real Estate Manager at (828) 259-5729.



Need Meeting Space?

We would like to announce that the Asheville Home Builders' board room is now open to members if they would like to use the facility for certain meetings. Our conference table will seat 16, with additional seating around sides of room. Room is equipped with a TV/VCR and a dry erase board. There is a full service kitchen in the building.

There is no charge associated if the room is left in the condition it was found; however, donations are welcomed. You can either reserve the room in the morning or the afternoon; full day events are not permitted. We cannot book the conference room for Tuesday afternoons. If you are interested, please call the office at 299-7001.



• Mark Your Calendar •

Join us this August for the AHBA Annual Picnic and 40th Birthday Celebration.

August 20th 2006

Camp Rockmont • 375 Lake Eden Road • Black Mountain

Watch the newsletter for more details on this upcoming event.

Holiday Inn Hoopla!

The June 15, 2006 General Membership Meeting was a great success at the Holiday Inn Airport location. Members packed the room to listen to a fascinating lecture by the NC Geological Survey on slope development that prompted so many questions, they ran overtime! Members enjoyed cocktails, a delicious meal, door prizes and great information presented by our Table Top Sponsor, Judy Dinelle from 84 Lumber. Thanks to you and your team, Judy! AHBA also welcomed nine new member companies into the organization. We look forward to seeing you at our next General Membership Meeting on July 20th! Don't forget to RSVP to win chances at free advertising in our next newsletter. (see front page)

Creating Intentional Communities in the Second Half of Life


A daylong conference, July 28, 2006

Forms of housing that promote supportive and enriching community life are becoming more attractive to midlife and older adults as alternatives to traditional age-restricted gated and formal retirement communities. A daylong conference, "Creating Intentional Communities in the Second Half of Life," will showcase various types of community-building housing such as cohousing, eldercohousing, Eldershires, naturally occurring retirement communities (NORCs) and more.

Hosted by the NC Center for Creative Retirement (of UNC-Asheville), and cosponsored by Mountain Area Health Education Center (MAHEC), the Asheville Section of the American Institute of Architects (AIA), and AARP North Carolina, the conference brings together national leaders who will explain and illustrate this exciting new movement. Individuals considering organizing or living in such communities, as well as architects, planners, developers, health care professionals, and others will find this a valuable, information-packed event.

Cost of the event, including lunch and refreshments, is \$100 until July 1 and thereafter \$125.

For the full program, bios of speakers, schedule and registration information, please go to the Internet website http://www.unca.edu/ncccr/CIC_conference/index.htm



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New Member Open House

The Asheville HBA Office hosted its annual New Member Open House cookout on June 20th for over 50 new members who joined from June 2005- June 2006. Hamburgers, hotdogs and all the fixins' were provided by the event sponsor **Stock Building Supply**. AHBA is proud to announce that the association grew by 120 members over the past year, adding to our network of associates and builders in the area. Executive Officer Caroline Purcell said, "This is an opportunity to let our new members know

how much we appreciate their patronage and the amazing business skills they bring to our organization." In addition to the great food, new members networked with Board and Committee Members and won door prizes of gift certificates to area restaurants.

A big thank you to the AHBA Membership Committee and Membership Chairman Thomas McClain for all the hard work. A round of applause for event sponsor **Stock Building Supply** in which recognition of our new members with such wonderful food and fellowship would not have been possible.

New AHBA Members in the buffet line



Donna Minish, new AHBA member from Coldwell Banker

- Lisa Childs, Home Transitions*
- Tim Petree, Keyhole Construction*
- Dan Martin, Martin Services*
- Bob Stover, Mountain Atlantic Builders*
- John Collins, EGolf Motors*



John Collins of Egolf Motors helps at the sign-in table

Kevin Jackson of Accurate Accounting gets a drink from the buffet provided by Stock Building Supply



AHBA members enjoying the food and fellowship under the tent



*Judy Dinelle, 84 Lumber
Jim Waldrup, Skyland Architectural Woodwork*



*Thomas McClain, Membership Committee Chair
Caroline Purcell, AHBA Executive Officer*

• NEW MEMBERS •

ACCURATE ACCOUNTING
Kevin Jackson
215 Oak Terrace Road Suite A
Asheville NC 28806
(828) 670-6464
Accounting, Tax Preparation, Auditing

BROKER TEAM DONNA & MELISSA
Melissa Wiklinski & Donna Minish
1978 Hendersonville Road Suite 10
Asheville, NC 28803
(828) 684-4339
Realtors/Brokers

CAROLINA CLOSETS
Christy Lacamu
1217 New Hope Road
Anderson, SC 29625
(864) 277-7977
Custom Closets

CAROLINA CONCRETE MATERIALS, INC.
Beth Wilson
Post Office Box 3109
Asheville, NC 28802
(828) 686-3040
Ready Mix Concrete Producer & Supplier

THE DIRTY HOE LANDSCAPING & GARDENING
Heidi Zednik & Donna Price
111 Spooks Branch Road
Asheville, NC 28804
(828) 251-5594
Landscaping & Gardening

FIRST HORIZON HOME LOANS
Terry V. Fowler
16 Biltmore Avenue STE 201
Asheville NC 28801
(828) 350-4001
Mortgage Banking

THE RED BIRD COMPANY LLC
Joe Amidon
48 Summerside Drive
Weaverville, NC 28787
(828) 645-5206
General Contractor

SUMMIT COMMERCIAL ENTERPRISES, LLC
Brian Mellen
Post Office Box 746
Horse Shoe, NC 28742
(828) 891-1116
LLC

RENEWING MEMBERS

BLACK MOUNTAIN BUNGALOW Co. LLC
Charlie Sparks
112 South Park Lane
Black Mountain NC 28711
(828) 215-5597

CARPET CONNECTION
Dawn McGinnis
Post Office Box 6369
Asheville NC 28816
(828) 254-0577

CLEVENGER & SON LLC
Mitch Clevenger
P.O. Box 1067
53 Hensley Road
Weaverville, NC 28787
(828) 645-4425

DAISY MOUNTAIN LLC
Gregg Homolka
Post Office Box 1090
Weaverville, NC 28787
(828) 626-3508

HOME TRUST BANK
Michael Bruder
P.O. Box 10
Asheville, NC 28802
(828) 259-3941

LIVING STONE CONSTRUCTION
Sean Sullivan
P.O. Box 183
Black Mountain NC 28711
(828) 686-0500

RAFFERTY CONSTRUCTION, CORP.
P.O. Box 8282
Asheville NC 28814
(828) 645-8909

VALLEY REALTY & INSURANCE Co., INC.
Tom Sobol
100 State Street
Black Mountain, NC 28711
(828) 669-1987

• PROSPECTIVE MEMBERS •

HOME TRANSITIONS, INC.
Lisa Childs
28 Franklin Farm Road
Fletcher, NC 28732
(828) 335-3330
Consulting

PARKER DEVELOPMENT
Bob Parker
60 Caledonia Road #401
Asheville NC 28803
(828) 225-8555
General Contractor

SKYLAND ARCHITECTURAL WOODWORK Co., INC.
Randall K. Painter
1063 Skyland Drive
Sylva, NC 28779
(828) 586-0689
Custom Millwork

KELLY CONSTRUCTION
Todd Kelly/Steth Remaley
58 1/2 Beverly Road
Asheville NC 28805
(828) 299-1893
Framing sub-contractors

• Please Read •

In compliance with our Bylaws and the policies, which have been put in place by our Board of Directors and the Membership Committee, Association procedure is to have new member applications approved by the Membership Committee, the Board of Directors and by the General Membership. Please look at this list of Prospective Members. If you know of any compelling reason that any applicant should not be considered for membership, please contact Membership Chairman, Thomas McClain, 828-686-0500, or a member of the AHB Staff at 828-299-7001 as soon as possible.

Email your comments to the AHBA at info@ashevillehba.com

All information given to the AHBA is held strictly confidential.

Member Spotlight

MOUNTAIN AIR COUNTRY CLUB/MOUNTAIN AIR CC DEVELOPMENT

Mountain Air Development Corporation, the developer of Mountain Air Country Club community, has been in business in the Asheville area for over 15 years. Located atop Slickrock Mountain in Burnsville, this private residential resort community offers a stunning mountain backdrop, a challenging golf course, walking trails, clubhouse, a private airplane runway and a busy social calendar for its residents. Mountain Air Development Corporation is a full-service builder of multi- and single-family custom and spec homes. Subscribing to the "Do Business With A Member" philosophy, they sub-contract a great deal of work to local Asheville businesses and other AHBA members. Mountain Air totaled over 60 million dollars of business in re-sales and new development last year. Tommy Sineath of MACC says, "It's the quality of people that make doing business in Asheville so enjoyable and challenging. We build for people who are looking for secondary resort residences that are asking for quality, specialty craftsmanship." Sineath describes Mountain Air Country Club as a great place for subcontractors to work because of the proximity to Asheville, all jobs are performed inside the community, they build full-time/year-round and, "You won't find better people to work with".

Mountain Air Country Club holds an annual Festival of Homes event every June. Vendors display their products and services, speakers are on hand to provide information, and architects open up their model custom and spec properties to the public. AHBA members should put this special event on their calendar next June.

If you would like to contact Mountain Air Development Corporation, send correspondence to P.O. Box 1037 Burnsville NC 28714 or visit them on Phipps Creek Road. Contact Randy Banks, President, or Tommy Sineath, Director of Construction, at (828) 682-3600. The Mountain Air Country Club website address is www.mountainaircc.com.



Congratulations to Mountain Air Country Club Development for winning July's Member Spotlight! For your chance to be in the August AHBA Member Spotlight, RSVP and attend the July 20th General Membership Meeting.



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- Greg Spicer, Associate VP
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- Ryan McLellan
- Butch Bassett
- Patti Haberstock
- Thomas McClain
- Nancy Padgett
- Steve Royster
- Richard Soderquist
- Derek Weekly

Caroline Purcell, Executive Officer
Leslie Raper, Graphic Designer

AHBA 2006 ADVERTISING RATES

Increase your sales by drawing attention to your business with easy advertising opportunities from the AHBA.

Newsletter Ad space monthly rates:

3.5 x 2 = \$65.00/mo

3.5 x 4 = \$90.00/mo

1.75 x 7.75 = \$85.00/mo

7.75 x 5.25 (Back Cover) = \$295.00/mo



Need help with the design of your ad?

Let the AHBA design your ad using your logo and copy for \$50.

Website Sponsors yearly rates:

Banner Ad – Rotating Position • \$375.00/year

Business Listing – Left Side • \$275.00/year



Reach more than 600 Members!

Contact the HBA at 828-299-7001 to take advantage of these advertising opportunities